

ASHOK “ASH” MIRCHANDANI, MBA, CPM
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CERTIFIED PUBLIC MANAGER

Experienced in Public Administration, Government and Community Affairs, and Performance Management.
Accomplished leader skilled in productivity improvement, fiscal oversight and
policy development in public agency settings

PROFESSIONAL EXPERIENCE

President – M Business Holdings - 2015 to Present

Diversified business interests in healthcare, business development and management, consulting services, real estate, legal services, and government affairs.

Deputy Director of Programs - Nevada State Department of Business & Industry – 2011 to 2015

- Provided administrative and operational support to Department Director in managing 13 regulatory divisions in Cabinet level State department in accordance with priorities established by the Governor and Legislature
- Managed Southern Nevada operations of the Department and supervised staff
- Managed the Office of Business Finance & Planning to provide businesses with access to capital and administered Industrial Revenue Bond Program for manufacturing enterprises
- Oversaw programs for small business advocacy and entrepreneurship development
- Coordinated outreach and constituent services and special projects for businesses, consumers and homeowners
- Developed collaborative partnerships with trade organizations and chambers of commerce to fulfill Department mission
- Oversaw operations of boards, non-profit corporations and commissions affiliated with the Department
- Represented Department Director at Governor’s Cabinet meetings, Nevada Legislature and State Economic Forum

SIGNIFICANT ACCOMPLISHMENTS

- Successfully founded the annual Governor’s Small Business Conference
- Developed homeowner assistance programs and community outreach as part of Governor Sandoval’s *Home Means Nevada* initiatives
- Created the *Nevada Housing Stability Index* to provide housing market recovery data
- Implemented the New Market Tax Credit program and adopted related regulations
- Assisted in financial reorganization and centralization of department fiscal activities
- Identified 200+ state regulations for repeal/modification pursuant to Gov. Sandoval Executive Order

Chief Financial Officer - Workforce Connections 2010-2011

- Directed and oversaw all organizational fiscal management functions
- Compiled and reviewed periodic reports to assess operations and inform stakeholders on performance goals and progress
- Administered contracts with service providers and evaluated achievement of required outcomes
- Managed federal grants for compliance

SIGNIFICANT ACCOMPLISHMENTS

- Revamped accounting & financial processes to more effectively meet the organizational goals
- Created fiscal reports aligned with program objectives for internal & external stakeholders
- Streamlined contracting processes to provide for adequate internal controls
- Created grant management and reporting systems, policies, and procedures

Assistant to the Director – Nevada Department of Employment, Training, & Rehabilitation – 2006 to 2010

- Performed sensitive special projects as assigned by Cabinet level Department Director
- Assisted Director with presentations and reports for the Governor and Legislature
- Conducted internal audits of member agencies' performance to obtain efficiencies and developed, recommended and monitored performance improvement action plans to Department Director as necessary
- Evaluated local workforce investment boards for compliance with federal grants and provided strategic direction
- Ensured fiscal compliance with provisions of American Recovery & Reinvestment Act 2009 (ARRA)

SIGNIFICANT ACCOMPLISHMENTS

- Identified sizeable overpayments made under contracts by local workforce boards in Southern Nevada, saving local governments from being financially responsible for the overpayments
- Assisted Director in expanding scope and responsibilities of Internal Audit functions
- Achieved passage of Department sponsored legislation in 2009 Legislature
- Developed *Performance Measurement Index* to assist Director in assessing goal achievement

Auditor II - State of Nevada Department of Employment, Training, & Rehabilitation – 2002 to 2006

- Conducted audits for compliance with federal and state employment laws and regulations
- Met audit targets/goals set by the department
- Educated employers on Unemployment Insurance requirements

Regional Sales Manager - Spartek Ceramics Ltd. – 1994 to 2002

- Managed the Eastern Zone operations of 13 states, ranking as Top Performer in Sales & Customer Satisfaction
- Oversaw warehouse, human resources, accounting and treasury operations
- Created marketing strategies, increasing market share from 3% to 22% in two years and expanding operations into six new states
- Ensured sales targets met or exceeded expectations while maintaining superior customer service

HONORS & AWARDS

- Distinguished Men in Nevada – 2015
- Nevada Trailblazer Award – Minority Suppliers Development Corporation – 2014
- Prominent Asian Award – Concerned Asians for Nevada – 2014
- Excellence Award – Nevada Department of Business & Industry - 2013

COMMUNITY ACTIVITIES

- 2015- Present – Member, Nevada Capital Investment Corporation.
- 2015- Present – Member, Clark County School District, Technical Advisory Committee.
- 2015- Present – Board Member, First Persons Care Clinic
- 2014 – Present - President's Council, Nevada State College
- 2010 – Present - Founder/President – United Citizens Foundation
- 2012 – 2015 Member – Board of Directors, State Public Employees Benefits Board (PEBP)
- 2012 – 2014 Secretary/Treasurer – Home Means Nevada Inc.
- 2012 – 2014 Chairman/President – Nevada Affordable Housing Assistance Corporation
- 2011 – 2012 Member – Nevada State College Diversity Council
- 2010 – 2012 Vice Chairperson, University Medical Center Hospital Advisory Board

EDUCATION

- Bachelor of Business Administration, Accounting and Business/Management - University of Calcutta
- Masters in Business Administration, Finance - Newport University
- Diploma in Business Finance - Institute of Chartered Financial Analyst of India
- Diploma in Business Finance, Accounting and Finance - Indira Gandhi National Open University
- Certified Public Manager – State of Nevada